



Perry Consulting Group, Inc.

Consulting Architects, Contractors & Real Estate Analysts
California Nevada Arizona

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Academic

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Professional Experience:

Over 30 years experience negotiating investment real estate sales, exchanges and leases; originated and serviced mortgage loans; fiduciary responsibilities of general partner; expert witness in civil litigation; writing and teaching in the field of real estate finance, appraisal, taxation, analysis and management. General Manager of IMOJIM, Inc., established in 1967, a firm that has had as many as 100 employees. Supervised all aspects of finance, legal and accounting administration for investment portfolio.

Academic Experience:

Director of Research, Real Estate & Land Use Institute, San Diego State University
Founder of interactive technical computing web site for Real Estate, www.mathestate.com
Member of Editorial Board of New York University Real Estate Review
Instructor, The Pennsylvania State University, Real Estate Fundamentals, a survey course covering a range of investment analytical tools including law and economics, finance, appraisal, taxation and exchange.
Guest instructor, The Pennsylvania State University, Real Estate Finance and Analysis (graduate and undergraduate level)
Master Instructor for California Association of REALTORS Professional Advancement Institute (Taught, chaired seminars, authored courses)
Instructor, University of California, Irvine, UCI Extension, Real Estate Investment Analysis
Guest lecturer and speaker at numerous community colleges and business functions

Education:

The Pennsylvania State University, Ph.D. Finance (Real Estate) Minor: Economics, 2000
San Diego State University, MBA, Emphasis Finance, 1995
San Diego State University, BA, Emphasis Speech Arts and Marketing, 1970
REALTORS National Marketing Institute, 1979
Designated CCIM (Certified Commercial-Investment Member)

Licensed by the California Department of Real Estate (1972)

Publications:

Published numerous times in professional journals and San Diego business press. Author of Private Real Estate Investment, Elsevier Science, (January, 2005)

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